

FINANCIAL GROWTH AND FISCAL RESPONSIBILITY

Between the overwhelming success of this year's Feast of the Hunters' Moon and the total transfer of assets in the form of both disbursements and gifts from the Tippecanoe County Historical Association Foundation, TCHA has accomplished the following:

- \$442,000 has been added to our restricted endowment TRUT, bringing our TRUT endowment to just over one million dollars. These are restricted funds that TCHA will use as a secure endowment for the security and stability of our future as an association, and will build upon for our future. We will be able to draw 3% to 5% each year based on the investment performance of the TRUT.
- \$100,000 has been set aside in a restricted account as a "rainy day" Feast fund. We hope to add to this fund each year as a firewall for a future Feast that is hurt by bad weather or some unknown calamity.
- \$50,000 has been set aside in a restricted account as an emergency maintenance fund. This money was the disbursement of the Foundation funds of a 3% gift to cover 2014 through 2017. With all of the properties that we now own and maintain, it is prudent that we set aside funds for the day that a major maintenance issue rears its ugly head, such as roof replacement, HVAC repairs/replacement or other unforeseen issues. We hope to add to this fund each year as well.
- The total amount of grants awarded in 2017 totaled \$727,700. However \$151,000 of this total has not yet been distributed as those checks will be sent in early 2018.
- \$484,000 of those grants were for the Ouiatenon Archaeological Preserve (A Roy Whistler Foundation Project), while the remaining \$243,000 was raised for the new History Center.
- TCHA has no long term debt.

2017 BUDGET AND FINANCIAL OVERVIEW

By Jeff Schwab

The biggest news for the 2017 budget was the overwhelming success of the 2017 Feast of the Hunters' Moon. The great weather and extra buzz around the 50th celebration of this event brought a large crowd and resulted in a net profit of around \$100,000 above expectations. Since the weather and other uncontrollable factors can directly affect Feast income, the board has elected to put this windfall aside into a special fund to use in years where the Feast suffers a weather event or other related significant impact to the anticipated income.

A second high point for our budget was the new spring fundraising event. With sponsorships and admissions, the event brought in around \$15,000 after expenses. We look forward to establishing this event as a permanent addition to our fund raising portfolio.

Grant income totaled \$584,520 for the year. It should be noted that \$484,000 of this amount was dedicated to the Ouatatonon Preserve project and was used to underwrite the land purchases for the preserve. Another grant contributed \$92,700 to the History Center project. These numbers do not reflect the large number of additional grants that were awarded in 2017 to TCHA for the History Center, but will not pay out until early 2018. These grant awards total approximately \$151,000 but do not show up on the 2017 financial statements as the checks have not been distributed as of yet. All of this helped offset lower than expected individual contributions this year.

The contributions line included the \$442,000 transfer from the TCHA Foundation. Another large contribution was \$4,300 towards future Lodge exhibits.

Overall the grant and contribution line items were both at record levels for the association and led to a very healthy addition to the bottom line.

Site admissions and Battlefield store sales continued to be strong this year. We met our goals in both categories. School tour income was also up this year. These categories not only contribute to the TCHA bottom line, but help raise our profile within the community.

Membership related budget line items were impacted by the vacancy in the program/membership director position that spanned multiple months during 2017. Membership income was significantly down over expectations for the year. The salary savings that occurred while this position was empty helped offset the lower membership income. Membership expenses were up for the year as we kicked off a significant membership drive late in the year. For the coming year, we anticipate membership income increasing as we begin to see positive response to the membership drive and other activities that will take place now that the program and membership director position has been filled.

Contracted services were significantly over budget this year. Most of the overage occurred in consulting services, which were primarily one-time expenses related to the Masonic Lodge and Ouiatenon Preserve projects. Computer services were also significantly over budget due to unexpected failures in the office computer servers and other small technology updates.

The acquisition of the former Masonic Lodge building was the largest unknown in our 2017 budget. Utility and maintenance expenses for this building came in lower than anticipated due to the Masons occupying the building for a longer period of time than we originally expected and they covered these costs during their use of the building. Offsetting these savings were higher than anticipated costs for relocating the stored collection from the Fowler House and other offsite storage locations to the newly acquired building. We also had more than anticipated maintenance expenses in the Argenbright building for the 2017 calendar year.

Most other categories were within the expected budget plan. Overall, we had a successful year with a positive cash flow, leaving the association on a firm financial footing. The financial reports show an eye popping positive income of \$1,245,000 for the year. Once the special items of the Foundation transfer, the Ouiatenon Preserve grants and the History Center contributions are removed, the net income reduces to \$223,000. This figure primarily reflects the incredible year for the Feast and other unrealized gains.

Tippecanoe County Historical Association

PROFIT & LOSS PRIOR YEAR COMPARISON

January - December 2017

	TOTAL		CHANGE
	JAN - DEC 2017	JAN - DEC 2016 (PY)	
Income			
4000 Admissions	21,951	20,363	1,589
4020 Contributions		10,984	(10,984)
4023 Bequest Income	10,877	31,016	(20,139)
4025 General Operations	15,021	22,990	(7,969)
4027 Restricted Contribution	442,106		442,106
4030 Annual Appeal		1,936	(1,936)
4040 Contributions-General	6,028	138,175	(132,147)
Total 4020 Contributions	474,031	205,102	268,930
4021 Deaccession Income		677	(677)
4024 Annual Appeal		230	(230)
4050 County Appropriation		5,000	(5,000)
4100 Fundraising Events	29,908	8,040	21,868
4105 Annual Meeting	560	705	(145)
4190 Fundraising - General	2,400	750	1,650
Total 4100 Fundraising Events	32,868	9,495	23,373
4200 Museum Store Sales		6	(6)
4290 Battlefield Store Sales	62,189	54,097	8,092
4292 Battlefield sales - nontaxable	646	917	(271)
4295 Wetherill Store Sales	1,661	2,197	(536)
4296 Wetherill Store Sales-nontaxable		166	(166)
Total 4200 Museum Store Sales	64,495	57,382	7,114
4300 Grant Income	584,520	13,858	570,662
4400 Library Revenue			
4410 Donations	269	375	(106)
4420 Photocopies	769	1,088	(319)
4430 Photo Reproductions	1,672	1,387	285
4440 Research	510	878	(368)
Total 4400 Library Revenue	3,220	3,727	(507)
4500 Membership Dues	3,027		3,027
4505 Basic Member	1,665	632	1,033
4510 Corporate	1,000	1,000	0
4520 Individual	800	1,350	(550)
4525 Senior Individual	1,635	1,740	(105)
4530 School, Club, Non-Profit		100	(100)
4535 Senior Couple	1,770	2,090	(320)
4540 Small Business	100		100
4550 Family	1,550	2,420	(870)
4570 Patron	5,050	5,350	(300)
4580 Benefactor	500	1,000	(500)
4585 Sustaining Member	3,150	2,875	275

	TOTAL		
	JAN - DEC 2017	JAN - DEC 2016 (PY)	CHANGE
4590 Membership benefit-disc.		250	(250)
Total 4500 Membership Dues	20,247	18,807	1,440
4600 Programs & Education	900	2,094	(1,194)
4610 School Tours	6,318	2,437	3,881
4620 Adult Programs		180	(180)
4630 Sponsorships		1,000	(1,000)
Total 4600 Programs & Education	7,218	5,710	1,507
5000 Feast Of The Hunters Moon			
5005 Gate Admissions	147,638	144,771	2,867
5010 Advanced outlet ticket sales	37,745	28,997	8,748
5011 Advanced TCHA ticket sales	4,816	2,976	1,841
5012 Advanced On-line ticket sales	107,628	28,681	78,947
5015 Traditional Craftperson	580	767	(187)
5025 Camp Site Rental	9,010	8,325	685
5030 Corporate Sponsorships	15,750	5,938	9,812
5033 Feast Cash Donations	3,000	4	2,996
5035 Feast Friday Tours	11,912	10,575	1,337
5037 Booth Rental Fee	1,229		1,229
5038 Commemorative Medal Income	3,431		3,431
5040 Firewood sales	1,814	1,650	164
5045 Food Booth Sales	351,823	273,712	78,111
5050 Buttons	1,289	968	321
5055 Merchant fees	9,170	10,911	(1,742)
5060 Grants	10,000		10,000
5065 Special Kids' Day	369	6,649	(6,280)
5070 TCHA Booth Sales	23,070	14,475	8,594
5075 Feast Prior Year Income		400	(400)
5085 Feast Misc Income	2,752	2,246	506
5090 Weekend Pass	765	110	655
5099 Feast Museum Store Income	12,348	8,589	3,759
Total 5000 Feast Of The Hunters Moon	756,137	550,743	205,393
Total Income	\$1,964,687	\$891,095	\$1,073,593
GROSS PROFIT	\$1,964,687	\$891,095	\$1,073,593
Expenses			
7000 Membership Expenses		750	(750)
7001 Membership Campaign/Advertising	2,593	1,184	1,409
7005 Membership Newsletter Printing	4,777	1,505	3,272
7006 Membership Newsletter Postage	176	374	(198)
Total 7000 Membership Expenses	7,546	3,813	3,733
7090 Administrative Expenses	301	636	(334)
7091 Bank Service Charges	709	262	446
7092 Credit Card Discounts/Fees	2,883	2,229	654
7099 Administrative Expense - Misc	(1,320)	1,619	(2,939)
Total 7090 Administrative Expenses	2,573	4,746	(2,172)
7100 Collections Care	1,877	1,682	195
7101 Moving and Storage Expenses	9,837	7,020	2,817
7105 Collection Acquisitions	249		249

	TOTAL		CHANGE
	JAN - DEC 2017	JAN - DEC 2016 (PY)	
7250 Contractual Services			
7255 Audit Services	6,500	6,200	300
7260 Accounting Services	11,200	7,841	3,360
7265 Computer Services	5,809	1,891	3,918
7270 Consulting Services	28,933	9,624	19,309
7275 Equipment Service Contracts	564	964	(399)
7280 Security Services	1,953	4,201	(2,248)
Total 7250 Contractual Services	54,960	30,720	24,240
7350 Charitables Contributions	1,431	36	1,395
7400 Equipment & Supplies		17	(17)
7410 Office Supplies	4,010	3,806	204
7420 Software		40	(40)
7430 Minor Equipment	2,105	469	1,636
Total 7400 Equipment & Supplies	6,115	4,332	1,783
7500 Exhibits expense		710	(710)
7600 Fundraising Event Expenses	1,396	1,874	(477)
7605 Annual Meeting	1,200	3,060	(1,860)
7690 Fundraising Expense - General	9,303	541	8,762
Total 7600 Fundraising Event Expenses	11,900	5,474	6,425
7700 Museum Store Expenses	1,685	555	1,130
7720 Merchandise Exp - Battlefield	24,015	32,083	(8,068)
7740 Consignment Expense	3,317	4,276	(959)
Total 7700 Museum Store Expenses	29,016	36,914	(7,898)
7750 Museum Store Shipping	45	29	15
7800 Insurance Expense	16,708	11,535	5,173
7900 Interest Expense	3,125	220	2,905
8000 Library/Archives Expense			
8010 Books/Magazines		42	(42)
8020 Photo Reproductions	118	80	38
8040 Dues & Subscriptions	3,959	1,195	2,764
Total 8000 Library/Archives Expense	4,077	1,318	2,760
8090 Licenses & Fees	1		1
8095 Vehicle Expense	2,701	732	1,969
8200 Marketing/Publicity	8,065	9,221	(1,156)
8250 Website Design	5,000		5,000
8300 Postage & Freight	3,932	4,106	(174)
8400 Printing Materials		84	(84)
8500 Programs & Education Expense	1,495	1,100	395
8550 Anniversary Event Expense		2,034	(2,034)
8600 Repairs & Maintenance	360		360
8605 Battlefield Repairs & Maint	309	821	(512)
8610 Fowler House Repairs & Maint		73	(73)
8615 AGC Bldg Repairs & Maint	10,904	6,711	4,193
8620 Fort Quiatenon Repairs & Maint	2,407	108	2,299
8626 Masonic Lodge Repairs & Maint	210		210
Total 8600 Repairs & Maintenance	14,189	7,713	6,477
8700 Salaries, Wages & Benefits	0	0	0

	TOTAL		CHANGE
	JAN - DEC 2017	JAN - DEC 2016 (PY)	
8710 Salaries & Wages	180,519	154,048	26,471
8730 Payroll Tax Expense	13,129	11,431	1,698
8740 Retirement	1,703	3,863	(2,160)
8750 Benefits	35,640	21,145	14,495
8770 Temporary Help	638	6,528	(5,891)
Total 8700 Salaries, Wages & Benefits	231,628	197,014	34,614
8900 Travel & Training			
8910 Meals & Entertainment	4,594	1,118	3,477
8920 Training & Education	1,063	255	808
8930 Travel & mileage	3,910	4,949	(1,039)
Total 8900 Travel & Training	9,567	6,322	3,245
9000 Utilities			
9005 Electricity	6,755	7,873	(1,118)
9010 Gas	2,008	1,897	110
9015 Telephone	5,345	5,793	(448)
9016 Cell Phones	1,337	1,160	177
9017 Internet - Expense	2,759	2,642	117
9020 Water & Sewage	680	506	174
9025 Trash Removal	859	479	381
Total 9000 Utilities	19,744	20,350	(607)
9100 Feast Expenses	1,152		1,152
9003 TCHA Activity Booth Expenses	155	301	(145)
9105 Administration Expenses	1,678	386	1,292
9107 Feast Temporary help	2,445	113	2,332
9110 Bus	14,458	2,249	12,209
9115 Firewood	7,200	7,200	0
9116 Office/General Administrative Expenses	67	80	(13)
9120 Feast Friday Tours		102	(102)
9125 Food Booth Shared Expenses	99,850	78,970	20,880
9130 Food Booth Payout	115,201	100,591	14,610
9131 Music Booth Expense	1,190	950	241
9132 TCHA Booth Merchandise	17,535	75	17,460
9133 TCHA Booth Expense	451		451
9135 Service Contracts	18,107	27,645	(9,538)
9140 Grounds	39,668	36,126	3,542
9145 Hospitality	5,550	771	4,778
9149 Volunteer set up expense	2,425	2,502	(77)
9150 Medallions/Buttons	12,351	3,155	9,195
9151 Tables	3,209	2,426	784
9152 Chairs		1,495	(1,495)
9155 Parking	2,140	2,140	0
9160 Programs	37,902	35,776	2,126
9164 Printing	15,201	548	14,654
9165 Publicity	39,915	28,914	11,002
9166 Feast Postage/Freight	503	539	(36)
9170 Insurance Premiums	6,707	6,519	188
9175 Special Kids' Day	2,442	1,606	836
9180 Traffic/Security	12,220	12,657	(437)

	TOTAL		CHANGE
	JAN - DEC 2017	JAN - DEC 2016 (PY)	
9195 Feast Expense - Misc	1,239	352	887
9199 Prior Year Feast Expenses	3,030		3,030
Total 9100 Feast Expenses	463,992	354,187	109,804
9400 Miscellaneous (Income)/Expense	2,348	389	1,959
Total Expenses	\$912,121	\$711,800	\$200,322
NET OPERATING INCOME	\$1,052,566	\$179,295	\$873,271
Other Income			
4810 Farming Rental Income	5,168	2,223	2,945
6000 Interest Income	3,278	3,597	(320)
6100 Investment Income	5,387		5,387
6150 Total Return Trust Income	17,776	19,103	(1,327)
Total 6100 Investment Income	23,163	19,103	4,060
6200 Unrealized Gains & Losses	81,868	47,578	34,290
6300 Gain/Loss on Sale of Investment	40,479	5,833	34,646
6500 Trust and Foundation Income	49,739		49,739
Total Other Income	\$203,695	\$78,334	\$125,361
Other Expenses			
6700 Investment Fees	7,589	7,021	568
6705 Settlement Charges	153		153
6706 Property Tax Expense	2,729		2,729
Depreciation		24,501	(24,501)
Total Other Expenses	\$10,472	\$31,522	\$ (21,051)
NET OTHER INCOME	\$193,223	\$46,812	\$146,411
NET INCOME	\$1,245,789	\$226,107	\$1,019,682

Tippecanoe County Historical Association

PROFIT AND LOSS

January - December 2017

	TOTAL
Income	
4000 Admissions	21,951.22
4020 Contributions	
4023 Bequest Income	10,877.00
4025 General Operations	15,021.28
4027 Restricted Contribution	442,105.68
4040 Contributions-General	6,027.52
Total 4020 Contributions	474,031.48
4100 Fundraising Events	29,907.89
4105 Annual Meeting	560.00
4190 Fundraising - General	2,400.00
Total 4100 Fundraising Events	32,867.89
4200 Museum Store Sales	
4290 Battlefield Store Sales	62,188.54
4292 Battlefield sales - nontaxable	646.05
4295 Wetherill Store Sales	1,660.67
Total 4200 Museum Store Sales	64,495.26
4300 Grant Income	584,520.25
4400 Library Revenue	
4410 Donations	268.50
4420 Photocopies	769.36
4430 Photo Reproductions	1,672.30
4440 Research	510.14
Total 4400 Library Revenue	3,220.30
4500 Membership Dues	3,026.50
4505 Basic Member	1,665.00
4510 Corporate	1,000.00
4520 Individual	800.00
4525 Senior Individual	1,635.00
4535 Senior Couple	1,770.00
4540 Small Business	100.00
4550 Family	1,550.00
4570 Patron	5,050.00
4580 Benefactor	500.00
4585 Sustaining Member	3,150.00
Total 4500 Membership Dues	20,246.50
4600 Programs & Education	900.00
4610 School Tours	6,317.50
Total 4600 Programs & Education	7,217.50
5000 Feast Of The Hunters Moon	
5005 Gate Admissions	147,638.00
5010 Advanced outlet ticket sales	37,745.00
5011 Advanced TCHA ticket sales	4,816.00

	TOTAL
5012 Advanced On-line ticket sales	107,627.63
5015 Traditional Craftperson	580.00
5025 Camp Site Rental	9,010.00
5030 Corporate Sponsorships	15,750.00
5033 Feast Cash Donations	3,000.00
5035 Feast Friday Tours	11,912.00
5037 Booth Rental Fee	1,229.00
5038 Commemorative Medal Income	3,431.00
5040 Firewood sales	1,813.50
5045 Food Booth Sales	351,822.67
5050 Buttons	1,289.00
5055 Merchant fees	9,169.50
5060 Grants	10,000.00
5065 Special Kids' Day	369.00
5070 TCHA Booth Sales	23,069.86
5085 Feast Misc Income	2,752.00
5090 Weekend Pass	765.00
5099 Feast Museum Store Income	12,347.71
Total 5000 Feast Of The Hunters Moon	756,136.87
Services	0.00
Total Income	\$1,964,687.27
GROSS PROFIT	\$1,964,687.27
Expenses	
7000 Membership Expenses	
7001 Membership Campaign/Advertising	2,593.26
7005 Membership Newsletter Printing	4,776.81
7006 Membership Newsletter Postage	175.90
Total 7000 Membership Expenses	7,545.97
7090 Administrative Expenses	301.18
7091 Bank Service Charges	708.60
7092 Credit Card Discounts/Fees	2,883.38
7099 Administrative Expense - Misc	-1,319.70
Total 7090 Administrative Expenses	2,573.46
7100 Collections Care	1,876.92
7101 Moving and Storage Expenses	9,837.10
7105 Collection Acquisitions	248.51
7250 Contractual Services	
7255 Audit Services	6,500.00
7260 Accounting Services	11,200.46
7265 Computer Services	5,809.10
7270 Consulting Services	28,933.08
7275 Equipment Service Contracts	564.10
7280 Security Services	1,953.34
Total 7250 Contractual Services	54,960.08
7350 Charitables Contributions	1,431.15
7400 Equipment & Supplies	
7410 Office Supplies	4,010.15
7430 Minor Equipment	2,104.63
Total 7400 Equipment & Supplies	6,114.78

	TOTAL
7600 Fundraising Event Expenses	1,396.33
7605 Annual Meeting	1,200.25
7690 Fundraising Expense - General	9,303.12
Total 7600 Fundraising Event Expenses	11,899.70
7700 Museum Store Expenses	1,684.55
7720 Merchandise Exp - Battlefield	24,014.66
7740 Consignment Expense	3,317.14
Total 7700 Museum Store Expenses	29,016.35
7750 Museum Store Shipping	44.53
7800 Insurance Expense	16,708.32
7900 Interest Expense	3,124.70
8000 Library/Archives Expense	
8020 Photo Reproductions	118.00
8040 Dues & Subscriptions	3,959.39
Total 8000 Library/Archives Expense	4,077.39
8090 Licenses & Fees	1.00
8095 Vehicle Expense	2,701.47
8200 Marketing/Publicity	8,064.99
8250 Website Design	5,000.00
8300 Postage & Freight	3,931.92
8500 Programs & Education Expense	1,494.90
8600 Repairs & Maintenance	360.00
8605 Battlefield Repairs & Maint	308.99
8615 AGC Bldg Repairs & Maint	10,903.88
8620 Fort Ouiatenon Repairs & Maint	2,406.61
8626 Masonic Lodge Repairs & Maint	210.00
Total 8600 Repairs & Maintenance	14,189.48
8700 Salaries, Wages & Benefits	0.00
8710 Salaries & Wages	180,518.80
8730 Payroll Tax Expense	13,128.84
8740 Retirement	1,702.82
8750 Benefits	35,640.11
8770 Temporary Help	637.50
Total 8700 Salaries, Wages & Benefits	231,628.07
8900 Travel & Training	
8910 Meals & Entertainment	4,594.04
8920 Training & Education	1,063.26
8930 Travel & mileage	3,909.64
Total 8900 Travel & Training	9,566.94
9000 Utilities	
9005 Electricity	6,754.96
9010 Gas	2,007.72
9015 Telephone	5,344.74
9016 Cell Phones	1,337.19
9017 Internet - Expense	2,759.38
9020 Water & Sewage	680.16
9025 Trash Removal	859.40
Total 9000 Utilities	19,743.55
9100 Feast Expenses	1,151.92

	TOTAL
9003 TCHA Activity Booth Expenses	155.16
9105 Administration Expenses	1,678.25
9107 Feast Temporary help	2,445.00
9110 Bus	14,457.65
9115 Firewood	7,200.00
9116 Office/General Administrative Expenses	66.94
9125 Food Booth Shared Expenses	99,850.00
9130 Food Booth Payout	115,200.50
9131 Music Booth Expense	1,190.00
9132 TCHA Booth Merchandise	17,535.15
9133 TCHA Booth Expense	450.86
9135 Service Contracts	18,107.30
9140 Grounds	39,668.23
9145 Hospitality	5,549.56
9149 Volunteer set up expense	2,425.14
9150 Medallions/Buttons	12,350.89
9151 Tables	3,209.33
9155 Parking	2,140.00
9160 Programs	37,902.19
9164 Printing	15,201.24
9165 Publicity	39,915.36
9166 Feast Postage/Freight	502.56
9170 Insurance Premiums	6,707.00
9175 Special Kids' Day	2,441.91
9180 Traffic/Security	12,220.00
9195 Feast Expense - Misc	1,239.33
9199 Prior Year Feast Expenses	3,030.38
Total 9100 Feast Expenses	463,991.85
9400 Miscellaneous (Income)/Expense	2,348.33
Total Expenses	\$912,121.46
NET OPERATING INCOME	\$1,052,565.81
Other Income	
4810 Farming Rental Income	5,167.50
6000 Interest Income	3,277.83
6100 Investment Income	5,387.00
6150 Total Return Trust Income	17,776.33
Total 6100 Investment Income	23,163.33
6200 Unrealized Gains & Losses	81,868.38
6300 Gain/Loss on Sale of Investment	40,478.56
6500 Trust and Foundation Income	49,739.00
Total Other Income	\$203,694.60
Other Expenses	
6700 Investment Fees	7,589.36
6705 Settlement Charges	153.47
6706 Property Tax Expense	2,728.72
Total Other Expenses	\$10,471.55
NET OTHER INCOME	\$193,223.05

	TOTAL
NET INCOME	\$1,245,788.86

Tippecanoe County Historical Association

BUDGET VS. ACTUALS: 2017 BUDGET - FY17 P&L

January - December 2017

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
4000 Admissions	21,951	20,200	1,751	109.00 %
4020 Contributions		20,100	(20,100)	
4023 Bequest Income	10,877	18,000	(7,123)	60.00 %
4025 General Operations	15,021	10,000	5,021	150.00 %
4027 Restricted Contribution	442,106		442,106	
4040 Contributions-General	6,028	5,000	1,028	121.00 %
Total 4020 Contributions	474,031	53,100	420,931	893.00 %
4021 Deaccession Income		1,000	(1,000)	
4050 County Appropriation		5,000	(5,000)	
4100 Fundraising Events	29,908		29,908	
4105 Annual Meeting	560	800	(240)	70.00 %
4190 Fundraising - General	2,400	5,000	(2,600)	48.00 %
Total 4100 Fundraising Events	32,868	5,800	27,068	567.00 %
4200 Museum Store Sales				
4290 Battlefield Store Sales	62,189	64,000	(1,811)	97.00 %
4292 Battlefield sales - nontaxable	646	1,000	(354)	65.00 %
4295 Wetherill Store Sales	1,661	1,100	561	151.00 %
4296 Wetherill Store Sales-nontaxable		100	(100)	
Total 4200 Museum Store Sales	64,495	66,200	(1,705)	97.00 %
4300 Grant Income	584,520	20,000	564,520	2,923.00 %
4400 Library Revenue				
4410 Donations	269	600	(332)	45.00 %
4420 Photocopies	769	1,200	(431)	64.00 %
4430 Photo Reproductions	1,672	1,400	272	119.00 %
4440 Research	510	600	(90)	85.00 %
Total 4400 Library Revenue	3,220	3,800	(580)	85.00 %
4500 Membership Dues	3,027		3,027	
4505 Basic Member	1,665		1,665	
4510 Corporate	1,000	1,000	0	100.00 %
4520 Individual	800	3,500	(2,700)	23.00 %
4525 Senior Individual	1,635	2,000	(365)	82.00 %
4530 School, Club, Non-Profit		200	(200)	
4535 Senior Couple	1,770	3,000	(1,230)	59.00 %
4540 Small Business	100		100	
4550 Family	1,550	3,000	(1,450)	52.00 %
4570 Patron	5,050	6,000	(950)	84.00 %
4580 Benefactor	500	1,500	(1,000)	33.00 %
4585 Sustaining Member	3,150	4,500	(1,350)	70.00 %
4590 Membership benefit-disc.		300	(300)	
Total 4500 Membership Dues	20,247	25,000	(4,754)	81.00 %
4600 Programs & Education	900	1,300	(400)	69.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4610 School Tours	6,318	3,000	3,318	211.00 %
4620 Adult Programs		200	(200)	
4630 Sponsorships		2,000	(2,000)	
Total 4600 Programs & Education	7,218	6,500	718	111.00 %
5000 Feast Of The Hunters Moon				
5005 Gate Admissions	147,638	170,000	(22,362)	87.00 %
5010 Advanced outlet ticket sales	37,745	29,000	8,745	130.00 %
5011 Advanced TCHA ticket sales	4,816	3,000	1,816	161.00 %
5012 Advanced On-line ticket sales	107,628	28,000	79,628	384.00 %
5015 Traditional Craftperson	580	750	(170)	77.00 %
5025 Camp Site Rental	9,010	8,300	710	109.00 %
5030 Corporate Sponsorships	15,750	20,000	(4,250)	79.00 %
5033 Feast Cash Donations	3,000	1,500	1,500	200.00 %
5035 Feast Friday Tours	11,912	11,000	912	108.00 %
5037 Booth Rental Fee	1,229		1,229	
5038 Commemorative Medal Income	3,431		3,431	
5040 Firewood sales	1,814	1,300	514	140.00 %
5045 Food Booth Sales	351,823	275,000	76,823	128.00 %
5050 Buttons	1,289	1,000	289	129.00 %
5055 Merchant fees	9,170	11,500	(2,331)	80.00 %
5060 Grants	10,000	15,000	(5,000)	67.00 %
5065 Special Kids' Day	369	6,200	(5,831)	6.00 %
5070 TCHA Booth Sales	23,070	14,000	9,070	165.00 %
5085 Feast Misc Income	2,752	2,000	752	138.00 %
5090 Weekend Pass	765	100	665	765.00 %
5099 Feast Museum Store Income	12,348		12,348	
Total 5000 Feast Of The Hunters Moon	756,137	597,650	158,487	127.00 %
6900 Miscellaneous Income		800	(800)	
Total Income	\$1,964,687	\$805,050	\$1,159,637	244.00 %
GROSS PROFIT	\$1,964,687	\$805,050	\$1,159,637	244.00 %
Expenses				
7000 Membership Expenses		500	(500)	
7001 Membership Campaign/Advertising	2,593	800	1,793	324.00 %
7005 Membership Newsletter Printing	4,777	1,800	2,977	265.00 %
7006 Membership Newsletter Postage	176	450	(274)	39.00 %
Total 7000 Membership Expenses	7,546	3,550	3,996	213.00 %
7090 Administrative Expenses	301	300	1	100.00 %
7091 Bank Service Charges	709	200	509	354.00 %
7092 Credit Card Discounts/Fees	2,883	2,200	683	131.00 %
7099 Administrative Expense - Misc	(1,320)	1,000	(2,320)	(132.00 %)
Total 7090 Administrative Expenses	2,573	3,700	(1,127)	70.00 %
7100 Collections Care	1,877	2,900	(1,023)	65.00 %
7101 Moving and Storage Expenses	9,837	6,500	3,337	151.00 %
7105 Collection Acquisitions	249	500	(251)	50.00 %
7250 Contractual Services				
7255 Audit Services	6,500	6,200	300	105.00 %
7260 Accounting Services	11,200	7,800	3,400	144.00 %
7265 Computer Services	5,809	2,100	3,709	277.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
7270 Consulting Services	28,933	8,000	20,933	362.00 %
7275 Equipment Service Contracts	564	1,200	(636)	47.00 %
7280 Security Services	1,953	2,800	(847)	70.00 %
Total 7250 Contractual Services	54,960	28,100	26,860	196.00 %
7350 Charitables Contributions	1,431		1,431	
7400 Equipment & Supplies				
7410 Office Supplies	4,010	3,700	310	108.00 %
7430 Minor Equipment	2,105	1,000	1,105	210.00 %
Total 7400 Equipment & Supplies	6,115	4,700	1,415	130.00 %
7500 Exhibits expense		1,200	(1,200)	
7600 Fundraising Event Expenses	1,396	1,800	(404)	78.00 %
7605 Annual Meeting	1,200	1,500	(300)	80.00 %
7690 Fundraising Expense - General	9,303	600	8,703	1,551.00 %
Total 7600 Fundraising Event Expenses	11,900	3,900	8,000	305.00 %
7700 Museum Store Expenses	1,685	770	915	219.00 %
7720 Merchandise Exp - Battlefield	24,015	36,000	(11,985)	67.00 %
7740 Consignment Expense	3,317	4,300	(983)	77.00 %
Total 7700 Museum Store Expenses	29,016	41,070	(12,054)	71.00 %
7750 Museum Store Shipping	45		45	
7800 Insurance Expense	16,708	21,000	(4,292)	80.00 %
7900 Interest Expense	3,125	400	2,725	781.00 %
8000 Library/Archives Expense		100	(100)	
8020 Photo Reproductions	118	50	68	236.00 %
8030 General Supplies		100	(100)	
8040 Dues & Subscriptions	3,959	900	3,059	440.00 %
Total 8000 Library/Archives Expense	4,077	1,150	2,927	355.00 %
8090 Licenses & Fees	1		1	
8095 Vehicle Expense	2,701	1,000	1,701	270.00 %
8200 Marketing/Publicity	8,065	8,500	(435)	95.00 %
8250 Website Design	5,000		5,000	
8300 Postage & Freight	3,932	3,400	532	116.00 %
8400 Printing Materials		200	(200)	
8500 Programs & Education Expense	1,495	5,000	(3,505)	30.00 %
8600 Repairs & Maintenance	360		360	
8605 Battlefield Repairs & Maint	309	1,300	(991)	24.00 %
8615 AGC Bldg Repairs & Maint	10,904	6,500	4,404	168.00 %
8620 Fort Oulatenon Repairs & Maint	2,407	700	1,707	344.00 %
8626 Masonic Lodge Repairs & Maint	210	3,500	(3,290)	6.00 %
Total 8600 Repairs & Maintenance	14,189	12,000	2,189	118.00 %
8700 Salaries, Wages & Benefits	0		0	
8710 Salaries & Wages	180,519	195,000	(14,481)	93.00 %
8730 Payroll Tax Expense	13,129	14,000	(871)	94.00 %
8740 Retirement	1,703	5,000	(3,297)	34.00 %
8750 Benefits	35,640	26,600	9,040	134.00 %
8770 Temporary Help	638	7,000	(6,363)	9.00 %
Total 8700 Salaries, Wages & Benefits	231,628	247,600	(15,972)	94.00 %
8900 Travel & Training				
8910 Meals & Entertainment	4,594	500	4,094	919.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
8920 Training & Education	1,063	400	663	266.00 %
8930 Travel & mileage	3,910	4,000	(90)	98.00 %
Total 8900 Travel & Training	9,567	4,900	4,667	195.00 %
9000 Utilities				
9005 Electricity	6,755	10,000	(3,245)	68.00 %
9010 Gas	2,008	10,000	(7,992)	20.00 %
9015 Telephone	5,345	6,000	(655)	89.00 %
9016 Cell Phones	1,337	1,300	37	103.00 %
9017 Internet - Expense	2,759	2,500	259	110.00 %
9020 Water & Sewage	680	1,200	(520)	57.00 %
9025 Trash Removal	859	1,000	(141)	86.00 %
Total 9000 Utilities	19,744	32,000	(12,256)	62.00 %
9100 Feast Expenses	1,152		1,152	
9003 TCHA Activity Booth Expenses	155	400	(245)	39.00 %
9105 Administration Expenses	1,678	3,300	(1,622)	51.00 %
9107 Feast Temporary help	2,445	4,000	(1,555)	61.00 %
9110 Bus	14,458	8,000	6,458	181.00 %
9115 Firewood	7,200	7,400	(200)	97.00 %
9116 Office/General Administrative Expenses	67		67	
9120 Feast Friday Tours		200	(200)	
9125 Food Booth Shared Expenses	99,850	79,000	20,850	126.00 %
9130 Food Booth Payout	115,201	100,000	15,201	115.00 %
9131 Music Booth Expense	1,190	1,300	(110)	92.00 %
9132 TCHA Booth Merchandise	17,535		17,535	
9133 TCHA Booth Expense	451	500	(49)	90.00 %
9135 Service Contracts	18,107	50,000	(31,893)	36.00 %
9140 Grounds	39,668	27,000	12,668	147.00 %
9145 Hospitality	5,550	650	4,900	854.00 %
9149 Volunteer set up expense	2,425	4,500	(2,075)	54.00 %
9150 Medallions/Buttons	12,351	5,000	7,351	247.00 %
9151 Tables	3,209	2,500	709	128.00 %
9152 Chairs		1,500	(1,500)	
9155 Parking	2,140	2,200	(60)	97.00 %
9160 Programs	37,902	40,000	(2,098)	95.00 %
9164 Printing	15,201	600	14,601	2,534.00 %
9165 Publicity	39,915	40,000	(85)	100.00 %
9166 Feast Postage/Freight	503	600	(97)	84.00 %
9170 Insurance Premiums	6,707	6,600	107	102.00 %
9175 Special Kids' Day	2,442	1,600	842	153.00 %
9180 Traffic/Security	12,220	12,700	(480)	96.00 %
9195 Feast Expense - Misc	1,239	1,500	(261)	83.00 %
9199 Prior Year Feast Expenses	3,030		3,030	
Total 9100 Feast Expenses	463,992	401,050	62,942	116.00 %
9400 Miscellaneous (Income)/Expense	2,348	300	2,048	783.00 %
Total Expenses	\$912,121	\$834,620	\$77,501	109.00 %
NET OPERATING INCOME	\$1,052,566	\$ (29,570)	\$1,082,136	(3,560.00 %)
Other Income				
4810 Farming Rental Income	5,168	2,000	3,168	258.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4820 Masonic Rental Income		10,000	(10,000)	
6000 Interest Income	3,278	4,500	(1,222)	73.00 %
6100 Investment Income	5,387		5,387	
6150 Total Return Trust Income	17,776	25,000	(7,224)	71.00 %
Total 6100 Investment Income	23,163	25,000	(1,837)	93.00 %
6200 Unrealized Gains & Losses	81,868		81,868	
6300 Gain/Loss on Sale of Investment	40,479		40,479	
6500 Trust and Foundation Income	49,739		49,739	
Total Other Income	\$203,695	\$41,500	\$162,195	491.00 %
Other Expenses				
6700 Investment Fees	7,589	7,400	189	103.00 %
6705 Settlement Charges	153		153	
6706 Property Tax Expense	2,729		2,729	
Total Other Expenses	\$10,472	\$7,400	\$3,072	142.00 %
NET OTHER INCOME	\$193,223	\$34,100	\$159,123	567.00 %
NET INCOME	\$1,245,789	\$4,530	\$1,241,259	27,501.00 %

Tippecanoe County Historical Association

BALANCE SHEET

As of December 31, 2017

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 Petty Cash	200
1010 LB&T Checking	192,006
1025 Fowler House Account	381,573
1027 Quiatenon Preserve Account	138,176
1050 TCHA Investment Accounts	479,832
Total Bank Accounts	\$1,191,787
Accounts Receivable	
1210 Accounts Receivable	5,183
Total Accounts Receivable	\$5,183
Other Current Assets	
1510 Inventory- General	64,695
Total Other Current Assets	\$64,695
Total Current Assets	\$1,261,665
Fixed Assets	
1729 Costumes-Period Clothing	4,512
1736 Program Dept Equipment	851
Buildings	746,182
Buildings - Improvements	115,950
Equipment	191,250
Exhibits - Museum	70,457
Land	983,640
Total Accumulated Depreciation	(545,890)
Total Fixed Assets	\$1,566,953
Other Assets	
1900 Investments	677,611
1950 Beneficial interest in trusts	353,122
Total Other Assets	\$1,030,733
TOTAL ASSETS	\$3,859,351
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	3,562
Total Accounts Payable	\$3,562
Credit Cards	
2005 Lafayette Bank and Trust Visa	3,537
Total Credit Cards	\$3,537
Other Current Liabilities	
2025 Accrued Wages	7,570

	TOTAL
2200 Payroll Taxes Payable	561
2300 Sales Tax Payable	87
2610 Simple Retirement Payable	731
2620 Co-elect Retirement Payable	101
2700 Deferred Revenue	3,500
Total Other Current Liabilities	\$12,549
Total Current Liabilities	\$19,648
Total Liabilities	\$19,648
Equity	
3010 Unrestricted Net Assets	2,065,374
3020 Temporarily Restricted	192,029
3030 Permanently Restricted	336,511
Net Income	1,245,789
Total Equity	\$3,839,703
TOTAL LIABILITIES AND EQUITY	\$3,859,351